



# Enconnex Overview

## Who Are We?

We were “Born to Innovate.” We design, develop, and manufacture data center and IT infrastructure products and solutions. Our product lines are always high quality and value-priced.

## Who Do We Serve?

**Primary:** Data Centers (Hyperscale, Colo/Multi-Tenant, Enterprise, Micro, Edge)

**Secondary:** IT Integrators and Managers. Anyone deploying IT infrastructure at scale.

## What Makes Us Unique?

- Our products come with excellent margins.
- Custom solutions at scale. We develop products to spec. for large-scale deals.
- We’re a one-stop shop for data center and IT infrastructure products.
- Extensive experience with hyperscale and fortune 500 companies.
- Extensive experience working with government agencies and government contractors.



## Our Product Lines

### Racks, Cabinets, and Accessories

- Cabinets, racks, cable managers, shelves, etc. to suit numerous applications.
- All cabinets ship fully assembled and are available in various heights, widths, depths, and colors.
- Flagship InfiniRack Data Center Cabinet offers millions of configuration options.

### Micro Data Center Cabinets for Edge Computing

- All EdgeRacks include self-contained cooling units and condensate processing units.
- EdgeRack 3P and 5M for controlled environments. 3.5 kW and 5 kW of cooling.
- EdgeRack Industrial 8M for less-controlled industrial environments (NEMA 12 and IP55-rated). 8 kW of cooling.

### RF/EMI Shielded Cabinets

- Up to 90 dB of attenuation at frequencies ranging from 1 Mhz - 10 Ghz. TAA-compliant.
- DefenseShield® for cybersecurity/defense applications. DevShield™ for real device testing.
- Standard cabinet and wall-mount options with customizable I/O panel and various shelves.

### Power Whips

- Custom-assembled underfloor power whips.
- Various connectors, lengths, conduit diameters, jacketing, labeling, and color options.
- All power whips are tested to meet UL listing requirements and arrive pre-assembled for easy installation.

### PDU's

- Basic, switched, and metered options are available.
- Single and 3-phase, as well as vertical and horizontal options.
- Our TAA-compliant PDUs are assembled in America for government applications and reduced lead times.

### UPSs

- 800 VA - 10 kVA in a 2U form factor, TAA-Compliant, 20+ unique models.
- Line-interactive and online battery topologies. Li-ion and lead-acid batteries.
- Lithium-ion (LiFePO4) and lead-acid battery compositions (VRLA).

### Power Cords

- Locking and non-locking power cords in TPE and PVC materials.
- Supports all common plugs and receptacles (international and domestic).
- Variety of sizes, lengths, and connectors are available.

### Containment

- Hot and cold aisle containment solutions.
- Customizable, built-to-spec configurations with quick deployment.
- Variety of roof, duct, door, and frame options.



# Enconnex Overview

## Web Resources

Find datasheets and technical drawings under “Supporting Documents” on our product pages (pages under the “Products” header on [www.enconnex.com](http://www.enconnex.com)) or in the “Documents” tab of the product pages in [www.enconnex.com/catalog](http://www.enconnex.com/catalog)

**Main Enconnex Website** [enconnex.com](http://enconnex.com)

**Catalog Website** [enconnex.com/catalog](http://enconnex.com/catalog)

**Our Blog** [blog.enconnex.com](http://blog.enconnex.com)

**Youtube** [youtube.com/@enconnex](http://youtube.com/@enconnex)

**LinkedIn** [linkedin.com/company/enconnex-llc](http://linkedin.com/company/enconnex-llc)

**Facebook** [facebook.com/Enconnex](http://facebook.com/Enconnex)

**Twitter** [twitter.com/Enconnex](http://twitter.com/Enconnex)

## Sales Organization Contact Information

### Dave Bercovich

Sales Director

[dave.bercovich@enconnex.com](mailto:dave.bercovich@enconnex.com)

+1 (775) 772-6683

### Stephan Lam

Sales Engineer

[stephan.lam@enconnex.com](mailto:stephan.lam@enconnex.com)

+1 (972) 977-9406

### Josiah Schotborgh

Inside Sales Representative

[josiah.schotborgh@enconnex.com](mailto:josiah.schotborgh@enconnex.com)

### Rachel Cross

Regional Sales Manager

[rachel.cross@enconnex.com](mailto:rachel.cross@enconnex.com)

+1 (804) 380-5558

### Isaac Osborne

Inside Sales Representative

[isaac.osborne@enconnex.com](mailto:isaac.osborne@enconnex.com)

## Best-in-Class Partners

Cable Runway, wire mesh cable tray, network cables, security products, AV products and more available through our partner **Liberty**

**Liberty**

Conduit (PVC, GRC, EMT, etc.), cable ties, can liners, hook and loop Velcro products, PPE/safety products, and more via our partner **Marathon**

**MARATHON**

